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GALLERY NOEL STUDIO LOGO



OCCULTURE FASHIONS LOGO



WINDFALL LOGO



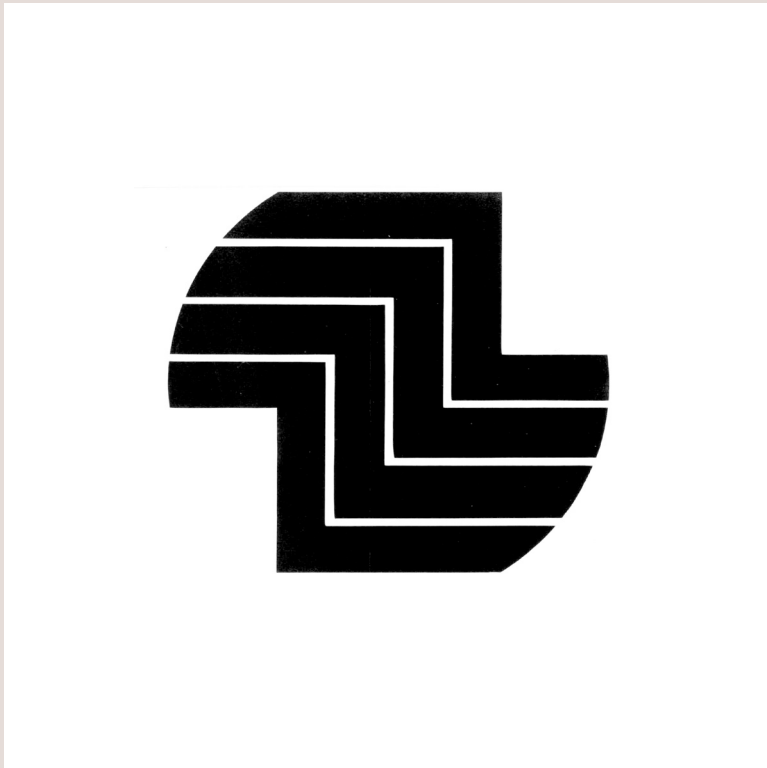
AMERICAN CONCRETE LOGO



J3 ARCHITECTS LOGO



GOVERNORS COUNCIL ON PHYSICAL FITNESS LOGO



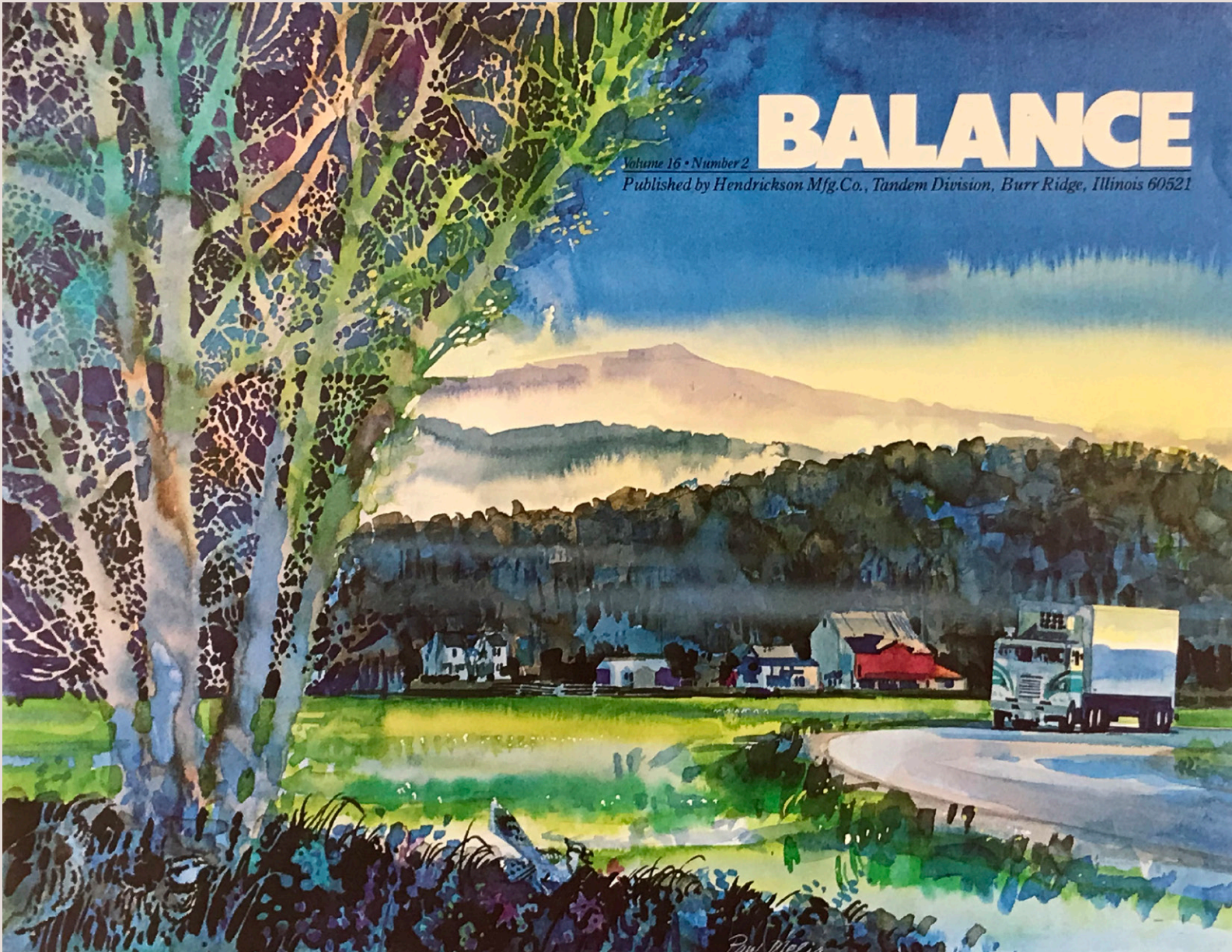
ZIONSVILLE TIRE LOGO



CASA DEL SOL STRINGS LOGO



LET GEORGE DO IT 6' STAND-UP DISPLAY



BALANCE

Volume 16 • Number 2

Published by Hendrickson Mfg. Co., Tandem Division, Burr Ridge, Illinois 60521

QUARTERLY MAGAZINE COVER



BALANCE

Volume 16 • Number 3

Published by Hendrickson Mfg.Co., Tandem Division, Burr Ridge, Illinois 60521

QUARTERLY MAGAZINE COVER



EAST & WEST FROM CANADA'S HEARTLAND.

The Canadian roadway. From the St. Lawrence to the Pacific, it's 3000 challenging miles of valleys, hills, mountains, prairies and plains.

But as Reimer Express Lines Ltd., Winnipeg, Manitoba, says in their slogan, "We've got what it takes to take what you've got."

One of the industry's more aggressive and progressive companies, Reimer Express ranks in the top ten among 14,000 Canadian trucking companies in total yearly volume. They're probably the largest family owned trucking company in Canada.

A general freight hauler, Reimer transports various commodities and LTL shipments, working through 12 terminals strategically located in major Canadian cities. Eastbound from the Prairie Provinces a substantial portion of their volume is hanging meat, destined for places like Montreal and Toronto.

According to Gerald F. Reimer, Vice President, the company fulfills its confident slogan by operating about 1000 tractors, trailers and straight

trucks. They also employ about 350 drivers most of whom are assigned a specific truck. Since terminals are linked by an ultra modern communications system, Reimer can accurately inform customers of the expected arrival time of shipments.

It's a must for Reimer to get the best out of their personnel. They are continually running driver training programs. For both economical operations and equipment longevity, their drivers comply with the 55 mph limit which, in fact, has been the company speed limit for about 20 years. Speeds are monitored and drivers who do not comply are dismissed. Since they run a 24-hour day, seven day a week work schedule on line haul operations, two drivers are assigned to each of the units, all of which are sleepers.

It's also important that Reimer get the most out of its equipment. So in addition to the individual care of each driver, Reimer has a very sophisticated maintenance operation that

programs its various preventive maintenance procedures in mileage intervals. One aspect of Reimer's preventive maintenance program was initiated about 5 or 6 years ago when they started specifying Hendrickson suspensions. Today all but 24 of their line haul and city tractors are equipped with either the Hendrickson RTE-380 Series Suspension or the RTE-340 Series Suspension. The long life RTE features an extended leaf giving a better empty ride. That way Reimer gets a good ride on a head haul west and an equally smooth ride on the return trip east. According to Keith Moon, Manager of System Maintenance, Hendrickson's dependability is an important part of Reimer's total commitment to customer service.



Al de Waaal (l.) from Hendrickson Mfg. (Canada) Ltd., with Keith Moon, Manager of System Maintenance at Reimer, standing by one of the fifty new Ford CLT 9000 tractors.

Hendrickson's got what it takes to take what Reimer's got—service between Canada's heartland and its major population centers.



Hendrickson RTE Series Suspension



MAKING THE GRADE.

If anyone knows what kind of shape the world is in, it's Canadian Foremost Ltd.

Foremost manufactures a line of 18 different wheeled and tracked high mobility and heavy duty carriers which transport men, equipment, and supplies over fragile surface areas with a minimum of ecological disturbance.

Foremost headquarters, design and engineering facilities are located in Calgary, Alberta. After assembly, vehicles are shipped to many parts of the world, including Russia, South East Asia, South America, and the Middle East. Giving Foremost full support in meeting the world's most demanding transportation challenges are Hendrickson tandem suspensions.

The Magnum Four prototype, currently working on



Foremost's Delta Three (top photo) and Commander (bottom photo).

the north slope of Alaska, is equipped with the Hendrickson R-1000 Series Solid Mount Suspension. When not being used for rig moves, the Magnum Four serves as a general support vehicle handling other bulky equipment. It is the first high mobility vehicle specifically designed to carry 70-ton

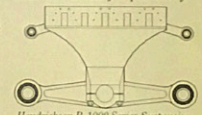
loads for both on and off highway situations.

The Foremost Commander, which provides logistical support for petroleum companies in Brazil, Saudi Arabia, and Alaska, is equipped with the Hendrickson R-700 Series Suspension. This solid mount suspension provides proper weight distribution and good traction, especially important for a 30-ton capacity vehicle operating in rough terrain.

One of Foremost's more popular workhorses is the Delta 3. Equipped with the Hendrickson R-440 Series Suspension, this large, all-wheel drive transporter is employed by construction, petroleum and utility companies working in rugged areas all over the world.

Because of its speed and mobility the Delta 3 is also being used in crash, fire and rescue operations in Alaska and Canada.

Whatever or wherever on earth the job is, Foremost has a vehicle to do it. And Hendrickson has a suspension that will fit the job perfectly.



Hendrickson R-1000 Series Suspension

Ransburg proudly announces:

The new REA III

Tomorrow's Electrostatic Handgun is here today.

Complementing Ransburg's famous REA series of air atomizing electrostatic hand-guns, the new REA III features front-end-valve design for modern coatings. Like all Ransburg REA guns the REA III retains the patented ion bombardment charging for superior wrap characteristics, and the additional capability for water-based coatings with insulated paint systems. An optionally available built-in mixer allows the efficient application of plural component coatings. Lightweight, rugged and field repairable, the REA III is the most versatile electrostatic gun ever produced.

If you want high speed spray equipment combined with maximum transfer efficiencies regardless of the type paint you use, ask your Ransburg distributor for a demonstration.

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